



Corporate Off : Plot No.31, Institutional Area, Sec.-44, Gurgaon, Haryana-122002 (India) Ph.: +91-124-4643100-500 • Fax: +91-124-4643303/04 E-mail : info@rjcorp.in • Visit us at : www.varunpepsi.com CIN No. : L74899DL1995PLC069839

March 6, 2020

To,

BSE Limited	National Stock Exchange of India Ltd.
	Exchange Plaza, Block G, C/1, Bandra Kurla
Dalal Street, Mumbai – 400 001	Complex, Bandra (E), Mumbai – 400 051
Email: corp.relations@bseindia.com	Email: cmlist@nse.co.in
Security Code: 540180	Symbol: VBL

Sub: <u>Regulation 23(9) of the SEBI (Listing Obligations and Disclosure Requirements)</u> <u>Regulations. 2015: Disclosure of Related Party Transactions for the Financial Year ended</u> <u>December 31, 2019</u>

Dear Sir/ Madam,

Pursuant to Regulation 23(9) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the disclosure of Related Party Transactions on consolidated basis, for the Financial Year ended December 31, 2019.

Further, please note that the Company is following 1st January to 31st December as its financial year in terms of Section 2(41) of the Companies Act, 2013 as approved by the Company Law Board.

NEW DELH

RU

You are requested to take the same on records.

Yours faithfully,

For Varun Beverages Limited

Ravi Batra Chief Risk Officer and Group Company Secretary

Encl.: As above

Related party disclosures (as per Ind AS-24) Following are the related parties and transactions entered with related parties for the relevant financial year:

i. List of related parties and relationships:-

I. Key managerial personnel (KMPs)

Mr. Ravi Kant Jaipuria Mr. Varun Jaipuria Mr. Raj Pal Gandhi Mr. Rajinder Jeet Singh Bagga Mr. Kapil Agarwal Mr. Kamlesh Kumar Jain (till 01 August 2019) Mr. Vikas Bhatia (w.e.f 01 August 2019) Mr. Pradeep Sardana Mr. Naresh Kumar Trehan Mrs. Sita Khosla Dr. Ravi Gupta Mrs. Rashmi Dhariwal Mr. Ravi Batra Mr. Mahavir Prasad Garg

II. Parent and ultimate parent

RJ Corp Limited Ravi Kant Jaipuria & Sons (HUF)

III. Fellow subsidiaries and entities controlled by parent*

Devyani International Limited Devyani Food Industries Limited Alisha Retail Private Limited Varun Food and Beverages Zambia Limited Varun Developers Private Limited Wellness Holdings Limited SVS India Private Limited Diagno Labs Private Limited Lineage Healthcare Limited (w.e.f. 27 September 2019) Ole Marketing (Private) Limited Accor Developer (Private) Limited Accor Industries (Private) Limited Devyani International Nepal Private Limited

IV. Associate (or an associate of any member of the Group)*

Lunarmech Technologies Private Limited (till 03 November 2019) Angelica Technologies Private Limited (till 03 November 2019) Empire Stock Private Limited Lineage Healthcare Limited (till 26 September 2019) Director and Karta of Ravi Kant Jaipuria & Sons (HUF) Whole Time Director Whole Time Director Chief Executive Officer and Whole Time Director Chief Financial Officer and Whole Time Director Chief Financial Officer Non-executive independent director Company secretary Company secretary of the parent, namely RJ Corp Limited

Parent Ultimate parent



A. Related party transactions (cont'd)

V. Relatives of KMPs*

Mrs. Dhara Jaipuria Mrs. Devyani Jaipuria Mrs. Shashi Jain (till 01 August 2019) Mr. Kanishk Jain (till 01 August 2019) Mrs. Srishti Jain (till 01 August 2019) Mrs. Aastha Agarwal Mr. Ravindra Dhariwal Mr. Kaustubh Agarwal

VI. Entities in which a director or his/her relative is a member/director/Trustee*

Champa Devi Jaipuria Charitable Trust Mala Jaipuria Foundation (Trust) SMV Beverages Private Limited SMV Agencies Private Limited Alisha Torrent Closures (India) Private Limited Nectar Beverages Private Limited Steel City Beverages Private Limited Jai Beverages Private Limited Sagacito Technology Private Limited Devyani Airport Services (Mumbai) Private Limited

VII. Entities which are post employment benefits plans

VBL Employees Gratuity Trust

* With whom the Group had transactions during the current year and previous year.

ii. Terms and conditions of transactions with related parties

The transactions with related parties are made in the ordinary course of business and on terms equivalent to those that prevail in arm's length transactions. Outstanding balances at the year-end are unsecured and settlement occurs in cash. This assessment is undertaken each financial year through examining the financial position of the related party and the market in which the related party operates.

iii. Transactions with KMPs (Refer note B)

iv. Transactions with other related parties (Refer note C)



.

B. Transactions with KMPs

В.	Transactions with KMPs	
		(Rs. in million) For year ended 2019
	I. Remuneration paid	
	-	31.45
		48.51
		57.12
	Mr. Kamlesh Kumar Jain	9.89
	Mr. Ravi Batra	8.23
	 I. Remuneration paid Mr. Varun Jaipuria Mr. Raj Pal Gandhi Mr. Kapi Agarwal Mr. Kavi Bata Mr. Ravi Bata Mr. Ravi Bata Mr. Nahavie Presad Garg Mr. Vikas Bhatia II. Director sitting fees paid Mr. Pradeop Sardana Mrs. Sita Khosla Dr. Ravi Gupta Mrs. Takato Bata Mrs. Sita Khosla Dr. Ravi Gupta Mrs. Rashmi Dharival III. Dividend paid Mr. Varun Jaipuria Mr. Raj Pal Gandhi Mr. Yarun Jaipuria Mr. Rajinder Jeet Singh Bagga Mr. Vikas Bhatia Mr. Pradeop Sardana IV. Defined benefit obligation for KMP i Gratuity Mr. Kapil Agarwal Mr. Kapil Agarwal Mr. Kapil Agarwal Mr. Raj Pal Gandhi Mr. Raj Paraa Mr. Wakas Bhatia ii. Compensated absences Mr. Varun Jaipuria Mr. Raj Pal Gandhi Mr. Raj P	18.44
		3.60
	Mr. Vikas Bhatia	7.72
I	I. Director sitting fees paid	
	Mr. Pradeep Sardana	0.80
	Mrs. Sita Khosla	1.90
	Dr. Ravi Gupta	1.90
	Mrs. Rashmi Dhariwal	3.00
п	I. Dividend paid	
	Mr. Varun Jaipuria	126.66
	Mr. Raj Pal Gandhi	1.53
	Mr. Kapil Agarwal	1.02
	Mr. Kamlesh Kumar Jain	0.06
	Mr. Rajinder Jeet Singh Bagga	0.32
	Mr. Vikas Bhatia	0.02
	Mr. Pradeep Sardana	0.00*
п	V. Defined benefit obligation for KMP	
	i. Gratuity	
	Mr. Varun Jaipuria	25.88
		40.01
		48.79
		0.73
		0.16
		19.56
	Mr. Vikas Bhatia	0.01
i		
		8.22
	,	13.02
		15.84
		1.16
		0.54
		0.35
	Mr. Rajinder Jeet Singh Bagga	7.09
VI.		
	Mr. Varun Jaipuria	16.89
	Mr. Raj Pal Gandhi	2.04
		2.03
		0.09
		0.00*
	Mr. Rajinder Jeet Singh Bagga	0.43
VII.		
		(1.56)
		(1.60)
		(2.12)
		0.24
		(0.45)
	5	(0.14)
		(0.09)
	Mr. Vikas Bhatia	(0.75)
		()

*Rounded off to Nil.



Varun Beverages Limited C. Transactions with related parties

(Rs in million)

							(Rs. in million)
Description	Parent and ultimate parent	Fellow subsidiaries and entities controlled by parent For year ended 2019	Associate (or an associate of any member of a Group)	Relatives of KMP	Entities in which a director or his/her relative is a member/director/t rustee For year ended 2019	Entities which are post employment benefits plans For year ended 2019	Total For year ended 2019
	For year ended 2019		For year ended 2019	For year ended 2019			
Sale of goods							
- SMV Beverages Private Limited	-	-	-	-	75.48	_	75.48
- Lunarmech Technologies Private Limited	-	-	12.17	-	-	-	12.17
- Alisha Torrent Closures (India) Private Limited	-	-	-	-	5.15	_	5.15
- Nectar Beverages Private Limited	_	-	-	_	27.05	-	27.05
- Jai Beverages Private Limited	-	-		-	49.53	-	49.53
- Devyani International Limited		56.52	-	-	-	-	56.52
- Devyani Food Industries Limited		16.62	-	-	-	-	16.62
- Alisha Retail Private Limited	-	(0.29)	-	_	-	-	(0.29)
- Lineage Healthcare Limited	-	0.05	-	-	~	-	0.05
- Devyani Airport Services (Mumbai) Private Limited	-	-	-	-	2.63	-	2.63
- Devyani International Nepal Private Limited	-	6.14	-	_	-	-	6.14
Sale of raw materials and stores							
- Jai Beverages Private Limited		_		_	1.50	-	1.50
- Nectar Beverages Private Limited		-	-	-	110.36		110.36
- Devyani Food Industries Limited	-	33.54		-		-	33.54
- SMV Beverages Private Limited	-	-	-	-	144.32	-	144.32
Purchase of goods							
- Nectar Beverages Private Limited	-	-	-	-	484.15	-	484.15
- Varun Food and Beverages Zambia Limited	-	0.08		-	-	-	0.08
- SMV Beverages Private Limited	~	-	_	_	278.63	-	278.63
- Devyani Food Industries Limited	-	142.00	-	-	-	-	142.00
Purchase of raw materials and stores							
- Lunarmech Technologies Private Limited		_	624.48				624.48
- Alisha Retail Private Limited	-	0.05	-				0.05
House keeping and cleaning charges paid							
- Varun Developers Private Limited		12.70	-			-	12.70
Promotional charges paid - Alisha Retail Private Limited		1.95		_			1.95
		1.75			-		
Interest received/(paid)	·						
- SMV Beverages Private Limited			-	-	(4.00)	-	(4.00)
- Empire Stock Private limited	-	-	0.00*	-	-		0.00*
Loan received						VENI	63
- Empire Stock Private Limited	-	-	2.86	-	-	10/ A	2.86

C. Transactions with related parties [Cont'd]

2	Π.	1		Low)
1	ICS.	ın	mu	lion)

٠

.

							(Rs. in million)
Description	Parent and ultimate parent For year ended	Fellow subsidiaries and Entities controlled by Parent For year ended	Group)	Relatives of KMP For year ended	Entities in which a director or his/her relative is a member/director/t rustee For year ended 2019	Entities which arc post employment benefits plans For year ended	Total For year ended
	2019	2019	For year ended 2019	2019	For year ended 2019	2019	2019
Loan repaid							
- Accor Developer (Private) Limited	-	121.26	-	-	-		121.26
Contribution to corporate social responsibility activities							
- Mala Jaipuria Foundation		-	-	-	5.00	-	5.00
- Champa Devi Jaipuria Charitable Trust	-	-	-	-	50.00	-	50.00
Professional charges paid							
- Mr. Ravindra Dhariwal	-	-	-	5.20	-	_	5,20
- Sagacito Technology Private Limited			-	-	4.00		4.00
Travelling expenses paid							
- Wellness Holdings Limited		217.30	-	-	-		217.30
Contribution to gratuity trust							
- VBL Employees Gratuity Trust		-		-	-	2.06	2.06
Dividend paid							
- RJ Corp Limited	209.33	-	-	-	-	-	209.33
- Ravi Kant Jaipuria & Sons (HUF)	146.95	-	-	-		-	146.95
- Mrs. Aastha Agarwal	-	-	-	0.25		-	0.25
- Mr. Kaustubh Agarwal	-	-	-	0.25	-	-	0.25
- Mr. Kanishk Jain	-	-	-	0.00*	-	-	0.00*
- Mrs. Shashi Jain	-	-	-	0.00*	-	-	0.00*
- Ms. Srishti Jain	-	-	-	0.00*	-	-	0.00*
- Mrs. Dhara Jaipuria	-	- 1	-	0.01		-	0.01
- Mrs. Devyani Jaipuria	-	-	-	20.26	-	~	20.26
(Expenses incurred by the Company on behalf of others)/expenses incurred by others on behalf of the Company							
- Devyani International Limited	-	6.11	-		-	-	6.11
- Diagno Labs Private Limited		0.10	-	-		-	0.10
- Lunarmech Technologies Private Limited	-	-	0.00*	-	-	-	0.00*
- Devyani Food Industries Limited		(1.25)	-	-	-	-	(1.25
Alisha Retail Private Limited	-	0.01	-	-	-		0.01
Nectar Beverages Private Limited		-	-	-	(1.17)		(1.17
Accor Developer (Private) Limited	-	(0.04)	-	-	-	NERA	3 (0.04
- Accor Industries (Private) Limited	-	(0.75)	-	-	-	100-	(0.75

OLLHI

Advance paid for acquisition of new territories

- SMV Beverages Private Limited

SMV Beverages Private Limited

Capital commitments

Transactions with related parties [Cont'd] C.

Description	Parent and ultimate parent	Fellow subsidiaries and Entities controlled by Parent	Associate (or an associate of any member of a Group)	Relatives of KMP	director or his/her relative is a member/director/t	Entities which are post employment benefits plans	Total
	For year ended 2019	For year ended 2019	For year ended 2019	For year ended 2019	rustee For year ended 2019	For year ended 2019	For year ended 2019
Amount paid by Company on behalf of others/(amount							
paid by others on behalf of the Company)							
- Devyani Food Industries Limited	-	1.56	-	-	-	-	1.56
- Nectar Beverages Private Limited	-	-	-	-	11.10		11.10
- SMV Beverages Private Limited			-		(20.00)		(20.00)
Rent/ lease charges paid/(received)							
- RJ Corp Limited	109.80	-	-	-	-	-	109.80
- Ravi Kant Jaipuria & Sons (HUF)	7.21	-	-	-	-	-	7.21
- Nectar Beverages Private Limited	-	-	-	-	33.69	-	33.69
- SMV Beverages Private Limited		-	-	-	17.10	-	17.10
- SVS India Private Limited	-	1.05	-	-	-	-	1.05
- Mrs. Dhara Jaipuria	-	- 1	-	2.58	-	-	2.58
- Alisha Torrent Closures (India) Private Limited					(0.32)		(0.32)
Purchase of fixed assets		<u> </u>					
- Nectar Beverages Private Limited	-	-	-	-	1,075.94	-	1,075.94
- SMV Beverages Private Limited	-	-	_		340.26	-	340.26
- Accor Industries (Private) Limited	-	1.41	-	-	-		1.41
Marketing Support Fee							
- Nectar Beverages Private Limited	-	-	-	-	98.90	-	98.90
- SMV Beverages Private Limited		-	-	-	43.38		43.38
IT infrastructure support fee							
- Devyani Food Industries Limited	-	7.41	-		-	-	7.41
- Varun Food and Beverages Zambia Limited	-	0.63	-	-	-	-	0.63
- Devyani International Limited	-	2.83	-	-	-	-	2.83
			· · · · · · · · · · · · · · · · · · ·	1	1	······	

-

-

-

-

-

_

-

-

-

4.00

4.00

282.00

(Rs. in million)

Varun Beverages Limited C. Transactions with related parties [Cont'd]

.

							(Rs. in million)
Description	Parent and	Fellow	Associate (or an	Relatives of KMP	Entities in which a	Entities which	Total
	ultimate parent	subsidiaries and	associate of any		director or his/her	are post	
		Entities controlled	member of a		relative is a	employment	
		by Parent	Group)		member/director/t	benefits plans	
					rustee		
	For year ended	For year ended	For year ended 2019	For year ended	For year ended 2019	For year ended	For year ended
	2019	2019		2019		2019	2019
Bonus Share issued (Face value of 10 each)							
- RJ Corp Limited	279.11	-	-	-	-	-	279.11
- Ravi Kant Jaipuria & Sons (HUF)	195.94	-	-	_	-	-	195.94
- Mr. Kanishk Jain	-	-	-	0.01	-	-	0.01
- Mrs. Shashi Jain	-	-		0.00*	-	-	0.00*
- Ms. Srishti Jain	-	-	-	0.00*	-	-	0.00*
- Mrs. Dhara Jaipuria	-	-	-	0.01	-	-	0.01
- Mrs. Devyani Jaipuria		-	-	27.01	-	-	27.01
Balances outstanding at the end of the year, net							
Receivable/(payable), net							
- Devyani International Limited	-	1.42	-		-	-	1.42
- RJ Corp Limited	34.82		-	-		_	34.82
- Mrs. Dhara Jaipuria	-	-	-	1.21	_	-	1.21
- Wellness Holdings Limited	-	(31.00)	-	-	-	-	(31.00)
- Devyani International Nepal Private Limited	-	0.80	-	-	-	-	0.80
- Varun Developers Private Limited	-	402.39	-	-	-	-	402.39
- Ole Marketing (Private) Limited	-	13.91	-	-	-	-	13.91
- Accor Developer (Private) Limited	-	0.06	-	-	-	-	0.06
SMV Beverages Private Limited	-	-	-	-	(12.27)	-	(12.27)
- Alisha Torrent Closures (India) Private Limited	-	-	-	-	3.20	-	3.20
Nectar Beverages Private Limited	-	_	-		0.30	-	0.30
Jai Beverages Private Limited		-		-	3.75	-	3.75
Devyani Airport Services (Mumbai) Private Limited	-	-	-		-	0.57	0.57
- Devyani Food Industries Limited	-	0.00*			-	-	0.00*
Empire Stock Private Limited		-	(2.86)	-			(2.86)
Varun Food and Beverages Zambia Limited	-	(56.10)		_		-	(56.10)

*Rounded off to Nil.

